Get IEEE 802Ô Program Agreement
June 4, 2002 revision 2

The terms of the program to achieve maximal, unencumbered availability of IEEE 802® standards as agreed follow:

1. **Current standards only**

    It is agreed that only current standards will be included. Superceded, withdrawn, historical standards and drafts will not be available in the program but will be available for purchase.

2. **PDF only**

    It is agreed that only PDF format will be made available at no charge after a six month wait period. Print and PDF will be available for purchase during the wait period, and print documents sales will continue after the six month wait period.

3. **Six month wait period**

    The six-month wait period is intended to generate some initial revenue from the sale of new and revised standards before they are placed in the program. The wait period begins in the month of the PDF publication. Superceded documents will be available in the program until the new document is available for purchase.

4. **Three year pilot**

    The program is a three year pilot program beginning in May 2001. It is our intent to establish a long-term program. During the pilot period, program terms (e.g., sales/sponsorships, the six-month wait period, content, prices, etc.). will be evaluated and refined as necessary in a good faith attempt to establish a viable permanent Get IEEE 802™ program.

5. **Annual review**

    At least annually in March of each year, and more frequently, if needed, the program terms will be reviewed and, if warranted and mutually agreed to, adjusted based on a +/- 20% deviation in budgeted revenues per the *Get IEEE 802Ô* Financials document dated June 4, 2002 to ensure the continued viability of the program. The adjustment(s) will be based on the needs of IEEE-SA, IEEE 802 and the marketplace. If mutual agreement cannot be achieved, the pilot program will be terminated..

6. **Sponsorship**

    a. The IEEE 802 LMSC will support the program at the level of $75 per paid plenary meeting attendee, recognizing the revenue impact of allowing IEEE 802® standards to be made available in PDF format at no charge.

LMSC support Schedule

Plenary	Start	End
July 2000	Start-up	
Nov 2000	contribution	
March 2001	May 2001	August 2001
July 2001	September 2001	December 2001
November 2001	January 2002	April 2002
March 2002	May 2002	August 2002
July 2002	September 2002	December 2002
November 2002	January 2003	April 2003
March 2003	May 2003	August 2003
July 2003	September 2003	December 2003
November 2003	January 2004	April 2004

b. A crucial part of the financial viability of the program is corporate sponsorships. The IEEE 802 Plenary contribution was intended to offset partially the loss of single sales revenues and would most likely have to be supplemented with revenue from sponsors – corporate and individual.

Sponsorship schedule

	2001 Initial	2002 Revision	
	$100,000	$50,000	*INITIATOR SPONSOR
___	$50,000	$25,000	*INITIATOR SUPPORTER
___	$25,000	$10,000	**SPONSOR
___	$10,000	$5,000	**SUPPORTER
___	$_____		**CONTRIBUTOR
	(Enter amount)		

* *Sponsors at this level will not be solicited for additional support of the Fund.*
** *Sponsors at this level will be solicited each year for support of the Fund.*

Business contributions include one-year subscriptions at various levels and charitable contributions do not. All will be recognized on the program delivery site.